# WEBINAR TEAM - GLOBAL ALLIANCES: THE IMPACT ON CROSS BORDER DIALOGUE, TRADE AND INVESTMENT



## <u>Kaiser Naseem - International Development Banker & FINTECH</u> Influencer

Kaiser is an international development banker and fintech influencer with over 40 years of global experience, more than half of which has been with the World Bank Group. He is a recognized thought leader on international development issues, digital transformation, and sustainabile development.

Kaiser is currently CEO of Tech Platforms, a boutique advisory services firm that works with banks globally to assist in digital transformation. He is an advisor to the MENA Fintech Association, World Business Angel Forum's (WBAF – an affiliate of G-20) Senator to Canada and a member of Arab Monetary Fund's (AMF) working group on Fintechs and Digital Banking. He is also a mentor and advisor to startups and other businesses and sits on the boards of several international institutions.

Kaiser has been recognized as the Top 50 FINTECH Influencers in the Middle East in 2018, Top 100 Global FINTECH Influencers for SDGs in 2019 and Global Leader in Development Finance in 2019.



#### **Panel Member**

#### Amanda Perry – CEO & Founder

Amanda is one of the Middle East's leading CEOs, with over 20 years' experience empowering entrepreneurs in building and growing companies to the highest levels of success. A regular columnist, media commentator, International keynote speaker and board advisor to a handful of carefully-selected businesses, Amanda's background in the field of Wealth Management, gained from the major offshore centres around the world, means she is able to impart invaluable experience and knowledge to clients and audiences alike.

Working around the world in the most highly reputable financial centres, including the UK, the Channel Islands, Belgium, USA, the Cayman Islands, the Bahamas and Dubai, Amanda specialises in building businesses and wealth for her clients, across a broad spectrum of industries, each with different aspirations and goals. Having forged her career in leading financial institutions such as E&Y (Ernst & Young), Fortis, Bank of America and DIFC, Amanda utilised her vast experience to set up Vital Corporate Solutions, (www.vitaluae.com), nine years ago, which helps entrepreneurs and freelancers register and build their businesses in the UAE, both onshore, offshore and within freezones. As a regular and trusted thought leader and commentator in national and international media outlets such as Inc Arabia, Time Out, Finance Middle East and The National, Amanda's passion and expertise in helping entrepreneurs succeed is renowned throughout the Middle East.

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Dr. Anurag Guglaani - Partner Global Consulting firm, MBG
Dr. Anuraag Guglaani, Ph.D, is a Partner for Strategy, Turnaround,
Expansion, Digital Transformation and Cyber Security at a Global
Consulting firm, MBG, having 15 offices in 6 countries and 500
professional team members providing advisory in Taxation, Auditing,
Accounting, Risk, M&A, Legal and Technology services.

Dr. Guglaani is based out of Dubai and is a known personality amongst the affluent business community in Middle East and South Asia, having led multibillion dollar worth family business groups to leadership status by helping them create and implement their Business Strategy, achieve profitability goals, turn around underperforming business units, drive increased revenues, Mitigate Risk, Expand globally and embark on Organizational cum Digital Transformation. He is also a renowned speaker at Retail forums and

Investment/Business/Finance/Retail / Startup summits, Chambers/Associations and Judges various business contests and is also on the advisory board of various organizations.

He has worked extensively in major parts of the world and is highly connected globally, with decision makers in Government and private sector and also plays a major role as an active investor in companies thereby ensuring that the founders meet their valuation and operational objectives.

Dr. Guglaani is a graduate of a prestigious Military academy, having undergone three years of Armed Forces officer and Fighter Pilot training, followed by MBA in Finance and Marketing from a top business school, Symbiosis. Further to the same he did his Executive MBA in organizational leadership from IMD Switzerland and PhD in Entrepreneurship.



Nesar Khan - Global real estate management, property development and infrastructure projects expert

Nesar Khan has over 21 years of Global real estate management, property development and infrastructure projects management experience. Considered a real estate expert, senior investment advisor and a keynote speaker.

Mr. Khan boasts incredible achievements such as sourcing, launching, selling and then managing and leasing 80 property development projects in MENASA. He has transacted over AED 20b worth of Project Sales when he was the Head of Project Sales and Marketing at Better Homes between 2004-2008.

More recently, he has headed a subsidiary of GGICO where he was responsible for the company's P&L and transacted AED 900m worth of offplan projects and AED 1.2b worth of structured investment sales. Nesar has Bachelors in Software Engineering, specializing in Blockchain and AI and an Environmental Engineering CEng degree and also has a Masters in International Business and Financial Management from UOW (Univ of Wollongong, Australia).

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For his expertise and power of oration he is regularly invited to speak at CityScape Dubai, CPI Industry Contractor Conference, Economic Times Strategy Summit, GCC Smart Cities Conference, Bosco Conferences and UN Urban Think Tank conferences. Dubai Lands Department regularly invites Mr. Khan to deliver guest talks and masterclasses on innovations in real estate and how Blockchain will revolutionize the real estate and property development industries. After completing a short mandate as the COO of RAW Galadari Holdings and Developments, currently Nesar is the Executive Director of AIMEX US/MENASA( Defense Contractor and General Trader), investment and projects advisor to the Maktoum family and advisor to LWK & Partners ( world renowned architects and town planners & listed Hong Kong stock market).



### **Stephan Horvarth - Founder Ideations**

Stephan has over 20 years of international C-level experience in working for network agencies and consulting firms. He is the founder of Ideations, a firm connecting knowledge, investor relations, and advising tech clients and tech funds on business and innovation strategies. Previously Stephan worked as CEO of IPG Digital and Media Services, building relationships with international clients and corporations. The emergence of the New Silk Road, which encompasses the growing mobility, trade, and cultural links across Asia, the Middle East, Africa, and Europe, enables new pathways of cultural exchange, business innovation, and investment. Stephan is adept in cross-cultural communication and combining strategy and innovative technology to drive business in these regions. With extensive tech industry insights and a strong track record, he is wellpositioned to capture the growing economic opportunities presented by strong and resilient markets. Stephan understands what generates growth and expertly adapts innovative strategies into actions. His business innovation culture is a critical commercial imperative going far beyond just international growth. He holds a Master's degree in economics and computer science from the Technical University of Stuttgart, Germany, and is a frequent keynote speaker at international conferences in the Europe.

#### This Webinar is brought to you by:



The Storey Group is a MENA based advisory firm who assist clients in leveling up performance in a changing world.

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